'People-friendly cashless system could be answer' — Lalit Kumar Dangi, CMD, Libord Finance

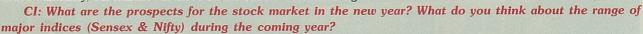
Corporate India: What would be the impact of demonetisation the victory of Donald Trump and the hike in US interest rates on the Indian investment market?

Lalit Kumar Dangi: "Demonetisation will have a small impact on the market in the short term but the effect will be nullified within 6 months, when the government comes out with many remedial measures to augment a cashless economy," points out Lalit Kumar Dangi, an accomplished merchant banker and CMD of Libord Finance in an interview to Corporate India. Excerpts:

People in this country are willing to spend through a cashless system if the system is people-friendly, and I believe the government will shortly make the cashless system people-friendly.

The victory of Donald Trump is going to affect India in a positive manner, because he also thinks of making America a great country like our Prime Minister who thinks of making India a great country. In all probability, both heads of state will make many agreements in economic and strategic areas.

No doubt, the hike in US interest rates will definitely dampen the mood of the Indian market but it will have a short-term effect. Ultimately, our market will move on the basis of its own strength.



LKD: There are good prospects of the market in 2017 because the government will start laying the base for the general elections of 2019, and this is the only year in which they have to come out with schemes to stimulate the market. If the schemes are not implemented in 2017, than the fruits cannot come before 2019 and the government cannot afford that to happen, 2019 being an election year. I personally feel that the Sensex will definitely go up in the next year by 20 % from the present index.

CI: What is the outlook for mid caps and small caps? Will they do better than large caps?

LKD: Definitely. Midcap and small caps are going to do well since their fixed expenditure is less and they will be able to sustain themselves in the political and economical turmoil.

CI: Which are the sectors that are expected to do well in 2017? Which sectors will remain laggards?

LKD: IT, steel, pharma, auto and textiles are going to do well in 2017, while real estate and FMCGs are going to remain laggards.

Bhadrak which can accommodate 2 rail tracks and 4 lane road.

The strong results posted by Adani Ports in September 2016 quarter reiterate the earnings recovery trend which started in the June quarter. Results exceeded expectations, led by volumes rising 18 per cent year-onyear to 43 million tonnes. Net revenues increased 21 per cent year-on-year to Rs.2,183 crore, while net profit expanded 61 per cent to Rs.1,091 crore. The company is targeting 4MT of coastal cargo and is on track to achieve the same. Margin profile for coastal movements is similar to EXIM cargo. It has a strong portfolio of projects on the Indian west coast other than the flagship Mundra port. The projects are a mix of brown-field port development i.e. currently at Dahej & Hazira and as terminal operator at the major ports i.e. coal terminal under development at the Murmagao port. Such projects would help the company gain a pan India presence. While the company is

looking at setting up a large port on the east cost of India, it has also been scouting for opportunities to go global and has recently evinced interest in port development projects in Australia and Indonesia, in line with its long-term strategy.

Ujjayan Financial Service

FACE VALUE	10
CMP	321.70
52 WEEK HIGH /LOW	547/217

Ujjayan Financial Services, a MFI player with pan-India presence has recently acquired a licence of small finance bank (SFB). The company is doing very well and it has one of the best asset qualities as compared to its peers. The company's business is highly profitable as it has been lending at an average rate of 23 per cent and borrowing at an average rate of 11 per cent.